

# SHARP®

WORKFLOW SOLUTIONS FOR GOVERNMENT SERVICES



**MX-3070N MX-3570N MX-4070N**

Advanced Series Color Document Systems

Gain powerful workflow capabilities and help meet regulatory compliance for government with the Sharp color Advanced Series.

## A NEW BENCHMARK OF INNOVATION FOR GOVERNMENT SERVICES

agencies

The Sharp MX-3070N, MX-3570N, and MX-4070N Advanced Series color workgroup document systems offer innovative workflow solutions for state and local government facilities to help streamline document processing, embrace mobile and cloud technologies and enhance collaboration in the office, while also controlling expenses and simplifying printing.

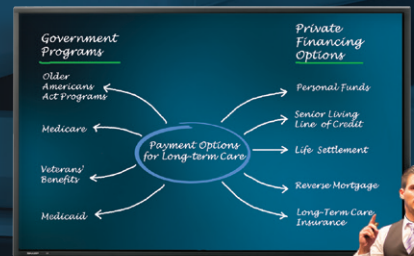
### Highlights

- Powerful access-control and accounting features can help government facilities better manage printing costs. The color Advanced Series Models are compatible with popular job accounting applications such as PaperCut MF™ and YSoft SafeQ, as well as Kayleigh job accounting software from Sharp.
- The color Advanced Series offers convenient access to popular cloud services such as Microsoft® OneDrive™ for business, SharePoint® Online and Google Drive™, creating an optimal environment for sharing information between government agencies and employees. Users can even scan documents and easily convert them to popular file formats for editing.
- Sharp can offer government employees convenient, flexible access to mobile printing from devices such as tablets and smartphones. Sharp can also help government facilities adopt Bring Your Own Device (BYOD) and collaboration initiatives.
- Enhanced security features help protect confidential information and meet regulatory requirements such as FERPA and HIPAA.

Sharp offers a range of content management and workflow solutions to help state and local government agencies not only enhance traditional printing and scanning, but also embrace emerging technologies. Coupled with other Sharp products, including AQUOS BOARD® interactive display systems, these workflow and communication solutions can enhance collaboration and bring greater efficiency to government offices.



*Communicate better in meetings, educational seminars, and more with Sharp professional digital signage displays and professional interactive displays.*





## Enhance collaboration, manage costs and help meet regulatory compliance with secure, easy-to-use interactive workflow processes.

Sharp offers exciting and innovative solutions to help government agencies embrace new technologies and enhance document workflow processes for the 21st century, while helping ensure facilities maintain IT security, control costs and meet regulatory compliance.

### **Scan Documents and Convert Them to the Format You Need**

Easily scan documents and convert them to popular file formats, including Microsoft Word, PowerPoint® and Excel®, as well as Searchable PDF and Encrypted PDF. The color Advanced Series has built-in technology to convert to these file types without additional middleware.

### **Integrate with Document Management Systems and Overcome Workflow Obstacles**

The color Advanced Series document systems integrate with popular enterprise document management systems, such as OnBase® by Hyland Software®.<sup>1</sup> Scan documents with intelligent routing with Sharp Partner Program member applications such as Nuance® AutoStore®, Drive I Image™ and AIP Connect from Sharp.<sup>1</sup>



### **Collaborate and Share Documents Using Popular Cloud Services**

Scan documents to, or print from Microsoft OneDrive for Business, SharePoint Online, and Google Drive without additional middleware. Also, Cloud Portal Office from Sharp offers ideal features for government, including document capture, file versioning and secure file sharing.

### **Centrally Managed Printing Helps Lower Costs and Improve Efficiency**

Sharp, in combination with Sharp Partner Program members offer print management solutions to help lower printing costs, manage user access and help maintain security. Confidential printing holds jobs at the MFP and only releases them when the user enters a PIN or is authenticated to the MFP. Available cost accounting systems such as PaperCut MF and Kayleigh job accounting software offer seamless integration.

### **Print Case Files and Other Information from Mobile Devices**

The color Advanced Series makes it easy to securely print files from tablets and smart phones using Sharpdesk® Mobile, a downloadable app available for most common mobile devices.<sup>2</sup>

### **Multiple Levels of Security Help Ensure Privacy and Safeguard Your Data**

Sharp's comprehensive security features not only help protect data, but also protect privacy. AES data encryption helps secure data. Up to ten times data overwrite helps ensure data is erased after use. Confidential printing and secure fax release help ensure document privacy. IP/MAC address filtering and port control help guard against unauthorized access. A convenient End-of-Lease feature can erase all data from the MFP at trade in.



## Case Study

Miami Beach Police Department (MBPD)  
Miami Beach, Florida

### **BUSINESS CHALLENGES**

The 400-officer MBPD needed to upgrade its aged printing equipment throughout the department. The department also needed a better method for visual communications during meetings and throughout the station. Additionally, its mobile command vehicle needed updated computers and printing equipment so the MBPD could respond to situations with better agility.

### **TECHNOLOGY SOLUTIONS**

Sharp provided a mix of multifunction document systems placed throughout the department. Each MFP included a connection to Drive I Image, document capture and routing software, enabling the staff to scan and index files right at each MFP. Sharp also provided several AQUOS BOARD® interactive displays to help improve visual communications throughout the station, as well as in the mobile command vehicle. The solution included the following:

- 24 Sharp workgroup document systems (including one in the mobile command vehicle)
- Drive I Image document capture and routing software
- Two 80" Class and two 60" Class AQUOS BOARD interactive displays

### **PROVEN RESULTS**

The new Sharp document solutions enable the staff to scan and print whatever they need with greater flexibility. The AQUOS BOARD® interactive displays dramatically improved visual communications. In the mobile command vehicle, officers can manage communications just as easily as back at the station.

<sup>1</sup> Available winter/spring 2016.

<sup>2</sup> Visit [www.sharpusa.com](http://www.sharpusa.com) for a list of supported devices.

## The Sharp color Advanced Series delivers cutting-edge integration and powerful productivity.

The Sharp MX-3070N, MX-3570N, and MX-4070N Advanced Series color workgroup document systems offer stunning color output with exceptional ease of use. These new models are designed to provide users with a seamless, intuitive experience, and the confidence in knowing their jobs will come out right the first time, every time. The new color Advanced Series focuses on user operability and draws inspiration from the latest networking and imaging technologies available today, all to create a document system that delivers the productivity you need, with the reliable performance you want.

### Key Features

- **Ease of Use** – Sharp’s customizable touchscreen display offers a user-friendly graphical interface with a clean design, simplified Easy Modes, and integrated operation guide.
- **Integration** – Equipped with the latest version of Sharp OSA® technology for easy integration with network applications and cloud services, these models can unlock advanced capabilities to help you better manage your workflow.
- **Productivity** – An integrated walk up sensor and an easy to use graphical interface combined with a 10-second warm up time create an enhanced workflow experience with virtually no waiting time.



*MX-3570N color Advanced Series document system shown with options.*



*Sharp's customizable touchscreen display offers a user-friendly graphical interface.*

## Designed to deliver performance and productivity.

- Automatic **walk-up motion sensor** wakes the machine, and it's ready within 10 seconds.
- Built-in **retractable keyboard** simplifies email address and subject line entries as well as repetitive scanning tasks and user authentication.
- Large 10.1" (diagonally measured) **customizable touchscreen display** with a clean design enables easy access to features and functions when setting up jobs.
- Sharp's **Color Consistency System** with next generation image process control delivers high-quality color output and maintains optimum color balance and toner density page after page.
- Easily **access popular cloud applications**, including Microsoft OneDrive for Business, SharePoint Online, and Google Drive with Sharp's Cloud Connect features.
- **Cloud Portal Office**, a content management software service from Sharp for storing and sharing scanned documents and other electronic files, helps keep your whole team connected.
- **Standard security platform** includes 256-bit encryption, up to 10-times data overwrite and an End-of-Lease feature that erases all data and personal information at trade-in.
- Standard **150-sheet duplexing document feeder** scans both sides of a document in a single pass at speeds up to **200 images per minute (ipm)**, putting less wear on the feeder and your originals, and giving you more time to spend on other tasks.
- **Compact PDF** feature dramatically reduces the file size of scanned color documents, resulting in decreased network traffic and more efficient use of disk and cloud storage.
- Flexible paper handling system supports media up to **110 lb. cover (300 gsm)** and up to **12" x 18"** through the paper trays, allowing you to print on a wide variety of media.



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